

About NaBFID

National Bank for Financing Infrastructure and Development (NaBFID) has been set up under an Act of Parliament (NaBFID Act, 2021), as the principal entity for infrastructure financing in the country. The entity is regulated and supervised as an All-India Financial Institution (AIFI) by the Reserve Bank of India (RBI). NaBFID is poised to play an extremely crucial role in supporting infrastructure funding by driving the development of innovative financing instruments and development of bond and derivatives markets and promoting best practices in financing and data-driven risk management.

*NaBFID is looking to hire a strong leadership team, committed to the cause for which NaBFID is set up and to help with the national agenda, inviting applications for role of “**Vice President (Transaction Advisory Services)**”.*

Job Profile

S/he will be responsible for leading the team of analysts/ senior analysts for undertaking Transaction Advisory Services at NaBFID for private/ public entities, integrating best practices into all aspects of transaction structuring, financial analysis and bid process management. S/he will monitor industry trends to ensure our advisory services are competitive and aligned with market demands. Additionally, s/he will mentor and develop analysts and senior analysts, enhancing their skills and knowledge in transaction advisory to build internal capacity and foster a high-performing team.

Job Title	Vice President – Transaction Advisory Services	Grade	VP
Department	Corporate Strategy, Partnerships & Ecosystem Development	Reporting To	Head - Corporate Strategy & Partnerships
Location	Mumbai	Team	Sr Analyst/Analyst
Age	55 years and below (As on date of advertisement)		

Primary Job Duties/Responsibilities

The key job duties/responsibilities are enumerated below:

- Lead the structuring and advisory for complex infrastructure transactions, including PPPs and project finance initiatives.
- Oversee the integration of financial, legal, technical, and environmental considerations into transaction structures.

- Conduct comprehensive financial analysis, including financial modelling, feasibility studies, and risk assessments, to evaluate project viability and financial structuring options.
- Develop strategies to mitigate identified risks and optimize transaction outcomes.
- Prepare comprehensive transaction documents, reports, and presentations for senior management and external stakeholders, ensuring clarity and thoroughness.
- Oversee the preparation of Detailed Project Reports (DPR) that encapsulate all aspects of the transaction
- Manage the bid process for infrastructure projects, including floating bids, conducting bid-related meetings, and leading bid evaluations.
- Ensure adherence to timelines and quality standards throughout the bid process.
- Manage and coordinate due diligence processes across legal, technical, environmental, viability, and financial domains to identify risks and opportunities
- Ensure thorough documentation and communication of due diligence findings to stakeholders.
- Assist in preparation of transaction documents for PPP projects, like concession agreements, EPC & O&M contracts, land lease agreements, power purchase agreements etc.
- Collaborate closely with internal teams, external consultants, investors, developers, and government stakeholders to ensure alignment and successful execution of transactions.
- Lead the presentations and discussions with clients, senior management and other stakeholders
- Conduct market analysis and research to identify potential opportunities for transaction advisory services, positioning NaBFID as a leader in the advisory space in infrastructure sector.
- Lead, mentor, and develop a team of senior analysts and analysts, fostering a culture of continuous improvement and professional growth.
- Any other assignment as may be assigned by the Bank from time to time

Professional Experience

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- Minimum 12 years' experience with a focus on project finance and PPP projects, out of which minimum 5 years should be in Transaction Advisory/PPP advisory in established Financial Institution/Consulting firm
 - Ability to exercise business judgment, to communicate persuasive conclusions and insights, and to build relationships
 - Strong analytical and problem-solving skills
 - Ability to liaise with senior leadership to drive consensus
 - Ability to work in cross functional teams
 - Ability to prioritize and multi-task.

Educational Qualifications

CA/MBA/Post Graduate from a recognized University / Institution

Term

Contractual Engagement will be for a minimum of 3 years to maximum of 5 years, which may be renewed for additional term at the discretion of NaBFID.

Remuneration

Remuneration will be offered based on qualification, experience, suitability, last drawn salary, and market benchmark and shall not be a limiting factor for suitable candidates.

Interested candidates (Indian Citizens) may send their CVs in the format provided (including a passport sized photograph) via email to recruitment@nabfid.org. **The subject line should STRICTLY be "APPLICATION FOR THE POST OF <Job Code>".**

All applications will be held in strict confidence and should be received on or before November 30, 2024 by 06:00 pm IST.

Selection will be solely at the discretion of NaBFID's Selection Committee, and their decision will be final.